Industry Impact Statement guide for Vehicle Inspection Services.

For: Local Small Medium Enterprises (SME)

**Introduction**

The Tasmanian Government is committed to maximising opportunities for local SME\* businesses in competing for, and winning, Government procurements. As part of this commitment, suppliers are required to provide a statement of industry impact as part of their submission. This statement is aimed at enabling suppliers to outline how their proposed supply of goods/services will provide a positive impact on the local industry.

**Local SME industry impact statement**

Please provide your local industry impact statement on a separate document, on business letter head, detailing how your participation in this contract will have a positive impact on the local industry/economy.

**Below are some prompts to assist you in providing your answer;**

* ***What is the direct local impact of your business?***
  + *Examples: Are you a local SME (how many people do you employ, where is your business located, what is the ownership)? How many people do you employ in Tasmania? Would any new SME jobs be created by the proposed contract?*
* ***What is the direct local impact of your submission?***
  + *Examples: How much of the goods and services in your submission will be provided by/sourced locally (this includes goods/services you provide as well as goods/serviced procured/produced from suppliers/sub-contractors/partners)?*
* ***What is the indirect local impact of your submission?***
  + *Examples: Will you source components of your offer from other local SME companies/sub-contractors or is there new work to be undertaken locally as a result of you fulfilling the contract or workers travelling to the local area to undertake the work? How much?*
* ***Other, broader local impacts of your submission?***
  + *Examples: Your supply may lead to: new skills being developed locally; trainees/apprentices being appointed; cross transfer skills to a local SME partner/sub-contractor; your company (if you are not a local SME) setting up an office/employing local staff; scale for you to take your products/services interstate/overseas; local community sponsorship etc.*

\* Local SME are Australian and New Zealand businesses employing less than 200 people, consistent with the obligations under various free trade agreements and procurement arrangements by which the Tasmanian Government is bound.

Note: This is a non-mandatory requirement but will count towards 10% of your overall assessment